



## Inside Salesperson

### **Starting at \$65,000 - \$75,000 DOE + Bonuses**

- Profit sharing Bonuses every July & December. Bonus paid to all employees, increasing to an average of 15% - 30% of salary after fully vested (18 – 24 months).

Are you a self-starter with excellent communication skills, Detail-oriented, and a Critical thinker? If so, we have an exciting opportunity to join our company and learn the bar grating industry.

We are seeking an Inside Salesperson to join our team where we will train you in the field of metal bar grating.

- Work with customers through email and over the phone, providing guidance and quotes for their specific project needs.
- Build relationships with customers

### **Qualifications Needed:**

- Excellent Communication skills – both written and verbal
- Ability to work independently using your own initiative.
- Able to work under pressure to meet required timelines.
- Attention to Detail
- Critical Thinking
- Computer Literacy & typing skills
- Organizational & Time-management skills

### **The Company**

At Interstate Gratings, we care about our clients, our employees and our quality craftsmanship. Founded in 2007, we started a company that delivers quality specialty grating, with the main focus on taking care of our employees. We offer top-of-the-line benefits and top pay for our employees. We have stayed open and busy despite the extraordinary global obstacles. We are well-managed, financially stable, and going strong!

### **We truly take care of our employees!**

- Fun company Parties, Paid luncheons, Wellness program, & fun employee contests!
- Nice Break room with pool-table, and more!
- Clean and modern office with free coffee, tea, microwaves, fridge.
- Casual atmosphere, no dress-code.

### **The Benefits**

- Health and Dental Insurance (free for employee, \$40 - \$65/week to add dependents).
  - ❖ \$1,000 annual match into Health Savings Account
  - ❖ Health Insurance pays 100% after deductible is met (\$2,000 or \$4,000)
- 10 Paid Holidays – No waiting period for holiday pay.
- Paid time-off starts with 2 weeks; 3 weeks after 5 years employment.
- 401K with 5% Employer Match (eligible after one year of employment).
- Life Insurance, Short-term, and Long-term Disability insurance paid by company.